



POF 1262
(FOREIGN SUPPLIES)

Government of Pakistan
PAKISTAN ORDNANCE FACTORIES
TENDER ENQUIRY

To

M/s

Dear Sirs,

Reference : TENDER ENQUIRY NO. 0012/WPN/FP/49

DATED 13-JUN-18

You are requested to submit quotations for the items noted in the schedule to the tender. Offers should be sent duly sealed in an envelope. Please note the following instructions for filling the tender:-

1. SUBMISSION OF TENDER

1.1 Tenders will be opened at 12:30 hours on 20-JUL-18 and must reach this office on or before 12:00 hours up to due date. The tender received late will not be entertained. You may witness the opening of the tender if you so desire. If a representative is deputed, he should bring a letter of authority f

1.2 Only one tender should be included in one envelope. The outside of the envelope should be inscribed with:-

Tender Enquiry No: 0012/WPN/FP/49
Tender to be opened on: 20-JUL-18
Address as follows:-

RABITA HALL, ROOM NO. 3

POF WAH CANTT

1.3 If envelope does not indicate reference of TES or received late the same may be returned up-opened.

2. GENERAL INSTRUCTIONS REGARDING PREPARATION OF QUOTATIONS

2.1 For materials, the prices should be filled in column 5 and delivery date in column 6 of the schedule to this Tender Enquiry. The undertaking should be signed at the bottom of the Schedule which shall form the Quotation. You may use a separate sheet if necessary.

Contd.....P-2

2.2 For Plant and Machinery, you are required to quote in two parts:-

Part I "Technical Offer": It should exclusively give technical details and literatures/ brochures of the offered plant, machinery and equipment; validity date; delivery schedule; and signed undertaking given on the schedule to this Tender Enquiry. It must not indicate price, costs etc.

Part II "Commercial Offer": It should indicate the commercial terms e.g. price, terms of payment, mode of payment, mode of supply.

Each part should be placed in a separate sealed cover. The envelopes should be inscribed with: Part I "Technical Quotation without Price" and Part II "Commercial Quotation with Price".

2.3 The quotation must remain valid for, at least 90 days from the date of opening of tenders.

2.4 The quotation should hold good for any reduced or enhanced quantities without notice.

2.5 In the event of non-acceptance of offer, no intimation may be given to the Tenderers on their request.

2.6 Conditional offers or alternative offers are likely to be ignored.

2.7 Quotations should be based on FOB. The consignment will be shipped through Pakistan National Shipping Corporation (PNSC). In case there is no PNSC service in the country of shipping, please quote on C & F basis. The freight should be indicated separately. Insurance premium should not be included in the quoted price. However, where insurance is considered necessary, advice to that effect should be given in the quotation.

2.8 Submission of the offer through an agent in Pakistan should be avoided. In case it is considered inevitable, the agent's quotation must invariably be accompanied by the original proforma invoice from the principals/manufacturers.

2.9 Country of origin and port of shipment to be stated

2.10 The offer of the principal must clearly indicate whether the rate quoted is inclusive of agent's commission, and if inclusive rate of commission included be specified.

2.11 Suppliers will render necessary information regarding hazardous effects on environment, of the materials/products supplied by them, in their quotations and shipping/despatch documents

2.12 If the requisite information is not furnished on the T.E form or offer received is not in conformity with the requirement of the T.E each offer shall be ignored.

3. INSPECTION

3.1 Supplies shall be subject to the inspection and acceptance by the competent inspection authority nominated by the Purchaser, who will arrange it at his own cost. Inspection facilities such as tools, test equipment, instruments etc will, however, be provided by the Suppliers in accordance with the relevant specifications.

Contd.....P-3

3.2 Where considered necessary by the Purchaser, stores may be obtained on Warranty/Guarantee, subject to inspection on receipt. Rejected stores will be removed and replaced with the acceptable stores by the Supplier at his own expense, within a specified time.

3.3 TENDER SAMPLE

Where required offer must accompany tender sample strictly according to the description and specification given in Tender Enquiry. Offer not accompanied by tender sample will NOT be entertained excepting the established and reputable firms who have either previously satisfactorily supplied the same or similar stores or have submitted an acceptable sample thereof against previous T.E.

4. ACCEPTANCE OF OFFERS

4.1 POF may reject all bids or proposals at any time prior to the acceptance of a bid or proposals, but is not required to justify grounds for its rejection. POF Shall incur no liability towards suppliers or contractors who have

4.2 PERFORMANCE BOND

(a) The successful bidder will provide Performance Bond at the rate up to 10% of F.O.B value of the contract in favour of Controller Military Accounts (CMA) POF Wah Cantt. The Performance Bond will be furnished in the form of Deposit At Call Receipt (CDR) from any scheduled bank in Pakistan or an unconditional bank guarantee on prescribed proforma covered by any scheduled bank in Pakistan. The performance Bond shall be furnished within 45 days from the date of opening of Letter of Credit. It shall be valid for a period of 12 months after the date of expiry of letter of credit. If the Performance Bond is not furnished within the prescribed time of 45 days, the Purchaser reserves the right to:

i. Impose penalty @ 1% per month of the value of CDR/BG.
(Clause-42 (a i) is not applicable in case of procurement of Plant/Equipment/Machinery items).

OR

ii. Cancel the contract and make other arrangements for purchase of the stores at the risk and expense of the Supplier.

(b) No Performance Bond will be required if the total FOB value of the contract is less than US \$50,000 and contract is placed directly on the foreign Supplier.

4.3 FAILURE TO SUPPLY THE STORES

All deliveries must be completed by the specified date. In case of failure to deliver the stores within the scheduled time should have arisen from "Force Majeure", which the purchaser may admit as reasonable ground for further time, he will allow such additional time as he may consider to have been required by the circumstances of the case. Otherwise, he will be entitled, at his discretion, to cancel the contract; and/or claim liquidated damages upto 2% but not less than 1% of the contract price of the items and their quantities for each and every month or part of a month, beyond the specified delivery date, during which these may not be delivered, subject to a maximum of 10% of the total contract value of the particular stores which remained unsupplied either in part or in full: or, to purchase from elsewhere, the unsupplied stores at the risk and cost of the supplier.

Contd.... P-4

4.4 PAYMENT

Payment will normally be made by means of irrevocable letter of credit. Unless otherwise stated 90% payment will be released on submission of despatch documents to Bank while balance 10% payment will be released on receipt and acceptance of store by the consignee.

All Bank charges incurred in Pakistan in connection with the establishment of L.C. will be borne by the Purchaser, whereas all Bank charges incurred in connection with drawing of payment including charges for confirmation of L.C. by the advising Bank/Foreign Bank will be borne by the Supplier.

5. SECURITY OF INFORMATION

The tenderer and his employees must not communicate any information relating to the sale/purchase of stores under this enquiry to any person other than the manufacturer or to any press or agent not authorised in writing by POEs to receive it.

Please return the Schedule to the Tender duly signed by the specified date, alongwith the specifications, drawings etc., if any, enclosed herewith - even if you are unable to quote.

WARNING In case the firm abstain from making offers or fail to return/acknowledge the tender form by the specified date on three consecutive occasions, no further tender enquiry may be issued to them and their names would liable to be removed from the approved list.


Yours Faithfully

(NAEM AHMED)
MANAGING DIRECTOR-W
for PAKISTAN ORDNANCE FACTORIES

Tele 051-9055-21015

Fax 051-9271400

Telex mdwpn@pof.gov.pk

PAKISTAN ORDNANCE FACTORIES

POF 1262

SCHEDULE TO TENDER NO.

0012/WPN/FP/49

DATED

13-JUN-18

(1) FOR MATERIALS

(1) Item No.	(2) Description with Specs. etc.	(3) Unit	(4) Qty	(5) Price Per Unit FOB or free delivery		(6) Delivery Date
				In Figures	In Words	
1	DIGITAL VERNIER CALIPER WITH OFF / ON FACILITY MEASURING RANGE. 0-150MM ACCURACY LIMIT. + 0.01MM	NO	50			
2	PRECISION DIAL INDICATOR (LARGE) SHOCKPROOF WITH METAL CASE AND COVER O/S DIA 58MM RANGE 0 -10MM, LEAST COUNT.01MM, ONE ROTATION=1MM DIN 878 (NO.810) (Mahr) OR ALTERNATIVE	NO	20			
3	DIAL TEST INDICATOR (PUPPITEST) MEASURING RANGE 0 ± 0 TO 1MM LEAST COUNT 0.002MM, O/S DIA OF DIAL 38MM 800 SM (Mahr) DIN 2270	SET	10			
4	PRECISION DIAL INDICATOR (SMALL) SHOCKPROOF WITH METAL CASE & COVER O/S DIA 40MM RANGE 0-3MM, LEAST COUNT 0.01MM, ONE ROTATION=0.5MM DIN 878 (NO. 803) (Mahr) OR ALTERNATIVE	NO	40			
5	DIGITAL MICROMETER OFF / ON FACILITY 0-25MM Acc 0.01MM	NO	20			
6	DIAMOND FILE 2ND CUT 6" (BLANT) GRADE D-100 4.5X2 MM 150MM LONG	NO	50			
7	DIAMOND FILE FLAT (9 X 3.2MM) LENGHT 150MM LENGHT 80MM GRADE D 70	NO	20			
8	DIAMOND FILE FLAT SMOOTH X SECTION 3.5 X 15 TOTAL LENGHT 150mm GRADE D-91	NO	15			
9	DIAMOND FILE FLAT (NEEDLE MANUAL USE ONLY) TOTAL LENGTH 140MM 70MM (5 MM X 1.5MM) D-100	NO	30			
10	DIAMOND FILE FLAT ORDER NO.13 150MM , 80MM , 9 X 3.2MM GRADE D 100	NO	20			
11	FLAT BLUNT DIAMOND FILE TYPE DLH 12 6 X 1.5MM LENGHT 87MM TOTAL LENGHT 164MM GRADE D-100	NO	20			
12	DIAMOND FILE SQUARE X SECTION 8 X 8, TOTAL LENGHT 150MM, IMPEGANTED LENGHT 80 MM. GRADE D -100	NO	25			
13	HAND FILE FLAT BASTERED 100MM (4") 51510, dIN 726	NO	70			
14	CARBIDE ROTARY CUTTER 25 X 67 X 6, DIA 12MM TYPE TCA 1206-7 (TOOTH FORM 7)	NO	60			
15	CARBIDE ROTARY CUTTER TREE WITH POINTED END (CONICAL) SHANK DIA 6MM TCH-0606-5 (6X6X18X60MM)	NO	60			
16	DIAMOND ROUND FILES DIA: 3 MM, TOTAL LENGTH: 160 MM 2162- PIERCE D 126 (NEEDLE FILES)		10			
17	DIAMOND FLAT FILES 5X1MM TOTAL LENGHT 160MM 2112-D126	PIERCE	15			
18	DIAMOND FILE 6" D-100 Nr 51417-51418	NO	20			
19	DIAMOND FILE TRIANGULAR 150 X 80 X 4MM GRADE D-70	NO	20			
20	DIAMOND FILE ROUND 6" Nr 51417-51418	NO	20			
21	HIGH SPEED ROTARY CUTTERS 10MM 93.MM 50.7MM 11Gr 170 BOD P/92	NO	150			

**(2) For Plant & Machinery:
Specification:-**

PAKISTAN ORDNANCE FACTORIES

POF 1262

SCHEDULE TO TENDER NO.

0012/WPN/FP/49

DATED

13-JUN-18

(3) Special Conditions 01 AS ANNEX 'A'

(4) Undertaking

Should our offer be accepted, we hereby undertake to supply the stores/render the services contracted on the basis of Conditions of Contract embodied in Form POF 1280, and to deposit the performance bond within the prescribed time, failing which it will constitute a breach of contract, and POF will have the right to purchase the stores/services elsewhere at our risk and cost.

Place _____
Date _____

Signature of the Tenderer _____
Name _____
Position _____
Address _____
Income Tax G.I.R. No _____

Special Conditions:

1. Part-I and Part-II quotations will be enclosed in separate sealed envelopes for each tender inquiry. For identification purpose, the words "TECHNICAL QUOTATION PART-I WITHOUT PRICE" and "COMMERCIAL QUOTATION (PART-II) WITH PRICE" shall be written in BLOCK CAPITAL LETTERS on the respective sealed envelopes which will be placed in a large envelope bearing complete details of the tender inquiry.
2. Participating firms should have not defaulted in any contract with any govt. organizations within or outside Pakistan.
3. Firm should not be blacklisted in any of the govt. organizations with in or outside Pakistan. In this regard firm should provide "No Blacklisting Cert".
4. Firms having excellent past record of supply / experience as far as quality and timely provision of store is concerned will be given preference.
5. In case of indigenous/local manufacturing firms, only those will be considered who have sound well established technical setup and have local manufacturing capabilities.
6. Rates will be quoted on FOB Wah Cantt basis. Offer maximum discount while submitting your quotation.
7. Over writing and cutting of any nature in the quotation will not be accepted.
8. Bids must reach in time as per TE opening date & time.
9. Bids money and Tender fee must be attached as mentioned in the TE.
10. Correct nomenclature of the offered goods, quantity, unit rate, drawing & specifications must be clearly mentioned.
11. Bid should be duly signed by the authorized person.
12. Company profile indicating vision, mission, establishment, business details, after sale service, financial health must be attached.
13. Detail of business with POF & POF registration certificate (copy) if registered & the Company / Firm is not in default against any contract with POF.
14. Detail of supply of similar goods to other customers.
15. Delivery period would be clearly mentioned.
16. Performance Bond/CDR(Bank Guaranty) submission confirmation would be mandatory.
17. Confirmation regarding settlement of inspection related issues with the respective inspection agency would have to be made.
18. Export license related a matter is the sole responsibility of supplier & it would not because of delay in execution of the contract. Confirmation to this effect has to be made.
19. Confirmation of acceptance of all terms & conditions mentioned in the TE.
20. Proof of ATL, NTN, Professional Tax Certificate & Certificate of registration with FBR.
21. Offer through E-mails/Fax will not be entertained.

Bid Qualification Criteria

- i. Preliminary Examination**
- ii. Qualification Criteria (Commercial + Technical)**

Preliminary Examination

The evaluation process will begin immediately after opening of the Application/Bid/Proposal with a preliminary examination to verify the overall completeness of the Application/Bid/Proposal received as required by the weapons factory before undertaking their detailed examination or evaluation. Any deviation from bidding document which have a direct impact on substance of bid or material deviation will be examined, A material deviation is one which:

- a) Has an effect on the validity of the bid; or
- b) Has been specified in the bidding documents as grounds for rejection of the bid; or
- c) Is a deviation from the commercial terms or the technical specifications in the bidding documents.

NOTE: Rejection at this stage puts the Application/Bid/Proposal out of any further considerations.

Qualification Criteria (Commercial + Technical)

Technical and Commercial Qualifying criteria are the minimum and/or maximum requirements in our TE that will be evaluated on a pass/fail basis.

Participating firms should meet the following criteria with:-

- (1) Minimum 50% score in every individual category/sub category.
- (2) 70% aggregate score of all categories.
- (3) Acquiring less than 90% score against technical specification / parameters despite have over all scores above the given thresholds will be considered disqualified.
- (4) The scoring would be done as under;

Serial	Description	Maximum Points
(a)	Financial Soundness	25
(b)	Past Experience / Record	25
(c)	Technical Specification	50
Total		100

Financial Soundness

Serial	Description	Max Points	Explanation for Marks Obtained
a	Annual turnover of last 3 x Financial Years / Annual sales of company (Third Party generated verifiable audit reports for last three financial years to be provided).	12.5	Full Marks will be given to bidder whose 3 years turnover (as per audit financial report) will equal to or higher than Rs. 150 Mn. Marks of remaining bidders will be calculated as per following formula:-Formula Score = (Y1+Y2+Y3) x10/USD 20 Mn *(Y1, Y2, Y3 respective annual turnovers of last three years)Note: All calculation will be done in Rs. other currency (if any) will be converted into Rs with applicable conversion rate.
b	Working capital of last financial year. (Third Party generated verifiable audit report of last financial year to be provided).	7.5	bidder whose working capital will be equal to or higher than Rs. 100 Mn. Marks of remaining bidders will be calculated as per following formula:- Formula Score= (X1) x 5 USD. 10 Mn X1= Working Capital of last year Note: All calculation will be done in USD, other currency (if any) will be converted into Rs with applicable conversion rate.
c	Litigation History with POF or any other Govt Org, An undertaking must be given by foreign suppliers/Local suppliers will submit judicial affidavit on stamp paper.	5	Full marks will be given if there is no litigation history, marks will be deducted if litigation history is there.
Total			25

Past Experience

Serial	Description	Max Points	Explanation for Marks Obtained
a	Sales of similar nature affected over last 10 years. (Attested and verifiable copies of related contracts be attached)	15	Full marks will be given to supplier, if the no of contracts for similar nature of goods exceeds by 05.
b	Sale of similar nature of goods to Weapons Factory & other POFs units		10
Total			25

Technical Specifications

Serial	Description	Max Points	Explanation for Marks Obtained
a	Country of origin (Preference will be given, if country/Area of origin is same as mentioned in drawings).	15	Preference will be given to suppliers who are quoting directly as an OEM or from same origin sources.
b	Preference will be given to those, who are directly quoting or those trading houses which have more than 10 years of supplying experience for similar nature of goods	5	Full marks will be given if manufacturers are quoting directly. Renowned trading houses having experience of supplying the same materials will also get same marks.
c	Quoting TE specs as it is	10	
d	Confirmation of technical specs, material, heat treatment, operation and technical data sheet are must	20	warranty guarantee and life cycle assement certificate will be compulsory to submit.
Total			50